

DARNYTSIA:

modernity, constant growth and care



DARNYTSIA: FACTS & FIGURES



- Market share in volume is 14.66%, 2024.
- **Every 6th packages on** the Ukrainian pharmacies' shelves.
- Market share in value is **5.52%,** 2024.



- **Production** of ampoules, infusions, tablets, semi-solid and liquid forms, sterile antibiotics.
- 146.5M packages of medicinal products were produced in 2024.



- Modern production facilities certified according to GMP standards of Ukraine, EU countries, Australia, EAEU
- ISO 22000 Food Safety Management Systems – Requirements for any organization in the food chain
- ISO 14001 Environmental Management System
- ISO 45001 Occupational Health and Safety Management System"



- **95 years** on the market
- 1200+ employees
- Included in the ranking of the largest Ukrainian businesses (Forbes, 2024)
- A **key taxpaye**r in the pharmaceutical industry: approximately ≈13.6 M €* in taxes paid in 2024





Strong R&D Potential:

88 launches in 2019-2024
(including 13 in 2024),

60+ products in the development portfolio.

- Focus on launching complex generics.
- Darnytsia recipient of mRNA technology from the WHO mRNA technology transfer hub.
- Currently, clinical development of 4 new products is underway, with 8 clinical studies to be completed involving reputable CROs.
- More than 15 new clinical development projects are planned over the next 3 years.
- Investments in new product development in 2024 amounted to ≈6 M €*.

ACTIVE PRODUCT LINE



186 brands

393 SKUs

OTC 26 brands | 78 SKU **RX** 47 brands | 112 SKU CBG* 113 brands | 203 SKU



DOSAGES & FORMS

PARENTERAL LIQUID



Solutions for injections



Infusion solutions



Sterile powders for injection and infusion solutions

DOSAGE FORMS FOR TOPICAL USE



Solutions for external use



Shampoos



Eye/ear/nasal drops



SOLID AND LIQUID DOSAGE FORMS FOR ORAL USE



Tablets (coated tablets; film coated tablets; orally disintegrating tablets; effervescent tablets)



Capsules



Lozenges and chewable tablets



Powders and granules in sachets



Oral solutions and drops



Syrup

SEMI-SOLID FORMS



Ointments



Creams



RAW MATERIALS OF THE HIGHEST STANDARTS



active pharmaceutical ingredients (APIs) in the company's active portfolio of medicinal products

QUALITY OF RAW MATERIALS

- Complies with GMP requirements and is confirmed by audits of all sites of our API manufacturers
- The raw materials comply with the requirements of the European Pharmacopoeia (EP), the United States Pharmacopoeia (USP), the British Pharmacopoeia (BP) etc.

Europe:
Germany, United Kingdom, Netherlands, Italy, Spain, Czech Republic, Georgia, Ukraine.

Asia-Pacific Region: Japan, South Korea, Malaysia, China, India.

PRODUCT LAUNCHES

2024

13 BRANDS (23 SKUs)

- 7 brands of our own development (16 SKUs)
- 6 brandson licensing terms (7 SKUs)

2025-2029-

62 BRANDS (100 SKUs)

- 43 brands
 of our own development (69 SKUs)
- 19 brandson licensing terms (31 SKUs)







REGULATORY





GMP CERTIFICATION

- PIC/S GMP certificates issued by the State Service of Ukraine on Medicines and Drugs Control.
- **EU GMP** for ampoules, infusions and solid dosage productions.
- Certification of **Australia** for compliance with GMP requirements (TGA GMP Clearance) for ampoule and infusion shops.





CLINICAL TRIALS IN 2024

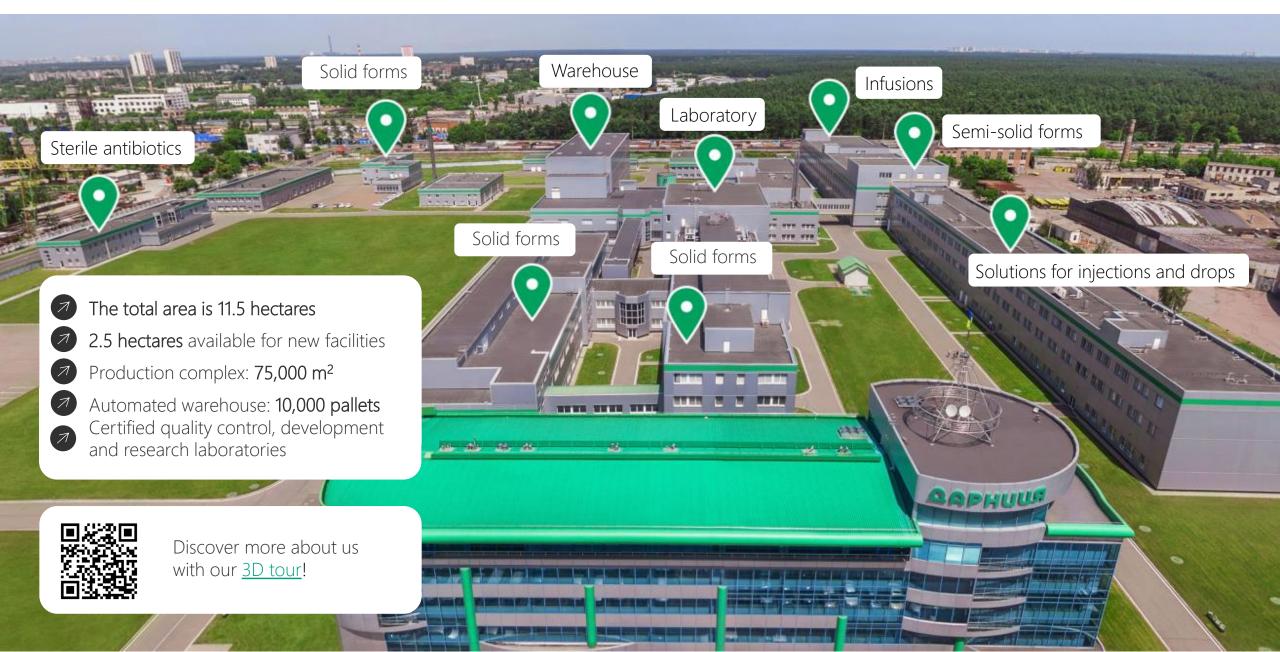
Completed Bioequivalence Clinical Studies of Products by Therapeutic Area	Number of projects
Medicines Affecting the Blood System	3
Cardiovascular drugs	1
Painkillers	1
TOTAL	5

We conduct bioequivalence studies at meticulously inspected and reputable contract research organizations (CROs), such as Anapharm Bioanalytics, IPRC, PRU, QPS, Quinta Analytica, etc.

The geographical diversity of CROs ensures the continuity of the clinical development process during restrictions related to pandemic risks and war.

MANUFACTURING FACILITIES





EXPORT

22

COUNTRIES AROUND THE WORLD HAVE ACCESS TO OUR PRODUCTS

Darnytsia is present both with its own brands and through contract manufacturing

- Asia-Pacific Region:
 Australia, Vietnam, Malaysia, New Zealand, Singapore
- MENA: Iraq, Israel, Yemen
- Europe:
 Bosnia and Herzegovina,
 Latvia, Lithuania, Poland,
 Moldova
- Asia and the Caucasus:
 Azerbaijan, Armenia, Georgia,
 Kazakhstan, Kyrgyzstan, Mongolia,
 Tajikistan, Turkmenistan, Uzbekistan



2024:

- 10 medicinal products have been registered outside Ukraine
- Entered the markets of 6 new countries

2025-2027:

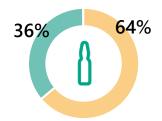
- Europe: United Kingdom, Serbia, Croatia
- MENA: Libya, Saudi Arabia
- Africa:
 Botswana, Zimbabwe, Zambia,
 Namibia, South Africa

PRODUCTION POTENTIAL



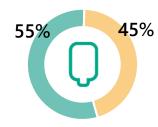
MODERN PRODUCTION PLATFORM

Ampoules production 460 million pcs



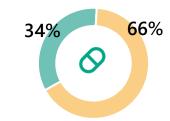
Modernized updated production, EU GMP certification, CIP and SIP cleaning systems and sterilization systems

Infusion solutions 15 million pcs



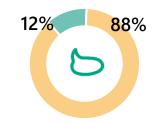
In 2015, the following were put into operation: production according to EU GMP certificates; BFS (polypropylene) technology for aseptic production of sterile medicines

Solid dosage 4.2 billion pcs



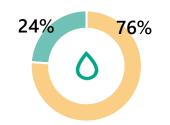
EU GMP certification. Possibility of expansion to production 4.5 billion tablets, sachets, solid gelatin capsules

Semi-solid forms 50 million pcs



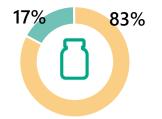
GMP certified production with CIP cleaning system

Liquid dosage forms 40 million pcs



GMP certified production with CIP and SIP cleaning systems and sterilization systems

Sterile antibiotics 30 million pcs



GMP certified production that complies with the strictest safety regulations to prevent contamination (separate building)

PARTNERSHIPS WITH LEADERS



TECHN	OLOGIES	DIGITAL SOLUTIONS	R&D	REGULATION
Glatt °	FETTE	SAP	Anapharm Bioanalytics	RAPS REGULATORY AFFAIRS PROFESSIONALS SOCIETY
WIPOTEC OCS WEIGHING AND INSPECTION SOLUTIONS	SSI SCHÄFER	DCLL Technologies	A QUINTA ANALYTICA	World Health Organization
MARCHESINI — GROUP —	STERIS ■	Microsoft opentext™		Ø EBA
			nubilaria ACDIMA BIOCENTER	European Business Association
			International Pharmaceutical Research Center	AUDIT
	Sustain Ability	Creatio	PRC Research Center	KPMG

SUSTAINABLE DEVELOPMENT



WE INTEGRATE THE PRINCIPLES OF SUSTAINABLE DEVELOPMENT INTO OUR ACTIVITIES TO ENSURE GROWTH AND IMPROVE THE QUALITY OF LIFE FOR PEOPLE



Environment

- ≈70% of waste is recycled.
- Green Office.
- Collection and disposal of expired medicines.
- Collection and disposal of used lamps and batteries.



Corporate Governance

- Ethical Standards:
 - Anti-Corruption Policy.
 - Contracting Parties Code.Code of Business Ethics and
 - Code of Business Ethics and Conduct.
 - Conflict of Interest Management Policy.
 - Ethical Guide.
- Comprehensive compliance training course.
- Permanent ethics committee.
- Big Four financial audits since 2008.
- Anti-corruption audit in 2022.



- Aid with medications since the beginning of the full-scale invasion amounting to ≈ 7 M €*.
- Financial aid since the beginning of the full-scale invasion amounting to 2.3 M €*.
- More than 115 K €* raised through the corporate volunteer initiative "We Are Together".

DREAM EMPLOYER







RECOGNIZED EMPLOYER

Darnytsia is consistently among the best employers (according to Forbes Ukraine, NV & Odgers Berndtson, Delo.ua).



FAMILY-FRIENDLY COMPANY

We support employees and their families – from health programs to education for children.



CAREER GROWTH, DEVELOPMENT

More than 80% of employees annually upgrade their qualifications through internal, external, and international training.



SUPPORT FOR MOBILIZED PERSONNEL & VETERANS

A comprehensive reintegration and support program has been created and is operating for "Our Strong Ones".



EQUAL OPPORTUNITIES

We support equality and create an inclusive environment where everyone has the opportunity for growth. Women hold 40% of leadership positions.



STABILITY & LOYALTY

We offer a stable working environment – the average tenure of employees is over 7 years.

CONTACTS





